

Agenda

Governor's Commission To Review and Advise on The Implementation of New Hampshire's Medicaid Care Management Program

**May 12, 2016
1:00 – 4:00**

**Location
Room 100 State House,
Concord, New Hampshire**

1. Welcome and Introductions a. Review/Approval: Minutes April 14, 2016	Commissioner Don Shumway, Co-Chair	1:00 – 1:10
2. Presentation and Discussion: a. Lessons learned in effective State purchasing in managed care including complex care, b. Lessons learned in strengthening financial and performance oversight, c. Lessons learned in effective purchasing for MLTSS.	Commissioner Yvonne Goldsberry Michael Bailit, Bailit Health Purchasing LLC	1:10 – 2:40
3. DHHS Update: a. MCO Update on Behavioral Health b. Review Plan for Revised CMS Standards Rules	DHHS Deputy Commissioner Marilee Nihan and DHHS Staff	2:40 – 3:00
Break		3:00 – 3:10
4. NH Community Services Work Group a. Review of Recommendations for Final Report	Commissioners Doug McNutt, and Roberta Berner	3:10 – 3:30
5. Update from Other Work Groups: a. Consumer Protection b. Network Adequacy c. Efficient and Effective Operations and Payment	Commissioner Don Shumway, Vice Chair	3:30 – 3:45
6. Public Comment	Commissioner Don Shumway, Vice Chair	3:45 – 4:00

The MCM Commission Agendas, Minutes, and Materials can be found on the Governor's web site. Go to: www.governor.nh.gov, scroll down to "Links of Interest" and select Medicaid Managed Care Commission.

Michael H. Bailit, M.B.A., President,

Bailit Health Purchasing LLC



Michael founded Bailit Health in 1997 and has since worked with a wide array of government agencies and employer purchasing coalitions in over 30 states. Michael's professional interests focus on how purchasers and regulators can influence health care markets to operate as effectively and efficiently as possible.

Michael has worked with clients on payment and delivery system reform, including ACO, Medical Home and episode-based payment strategy design and implementation, performance measurement, value-based purchasing, and multi-stakeholder change process guidance and facilitation.

Prior to founding Bailit Health Purchasing, Michael served as the Assistant Commissioner for Benefit Plans in the Massachusetts Division of Medical Assistance, the state Medicaid agency. His responsibilities included the management of all of the Division's benefit plans, including the HMO, behavioral health, primary care case management, and senior care programs. For each of these programs he designed and supervised the execution of procurements as well as ongoing vendor performance management. He was also responsible for new managed care program development for the Division, including the Division's 1115 health reform waiver and its 1115 Medicare-Medicaid dual-eligible waiver. Also while with Massachusetts, Michael founded the Massachusetts Healthcare Purchaser Group and served as its chairman and president.

Previously, Michael worked for Digital Equipment Corporation and was engaged in health and welfare benefit planning and management activities for Digital's 60,000 U.S. employees.

Michael earned a Bachelor of Arts degree from Wesleyan University and earned an M.B.A. from the Kellogg School of Management at Northwestern University.

Selected Published Articles

Taylor E, Bailit MH, Dyer MB, Hacker K. "[Integrating Public Health and Health Care: Getting Beyond the Theory - State Health Reform Assistance Network](#)", Robert Wood Johnson Foundation, March 22, 2016.

Bailit MH, Waldman B. "[Safety-Net Provider ACOs: Considerations for State Medicaid Purchasers](#)", Robert Wood Johnson Foundation, January 27, 2016.

Bailit MH, Waldman B. "[Provider Network Development and Management and Delivery System Transformation in State Medicaid Programs - Medicaid Health Care Purchasing Compendium](#)", National Governors Association, January 12, 2016.

Bailit MH, Waldman B. "[A Study of Safety-Net Providers Functioning as Accountable Care Organizations \(ACOs\)](#)", Medicaid and CHIP Payment and Access Commission (MACPAC), July 28, 2015.

Bailit MH, Burns M, Dyer MB. "[Implementing Value-Based Physician Compensation: Advice from Early Adopters](#)", Healthcare Financial Management, July 1, 2015.

Friedberg M, Sixta C, Bailit MH. "[Nature And Nurture: What's Behind the Variation In Recent Medical Home Evaluations?](#)", Health Affairs Blog, June 22, 2015.

Houy M, Bailit MH. "[Barriers to Behavioral and Physical Health Integration in Massachusetts](#)", Blue Cross Blue Shield of Massachusetts Foundation, June 12, 2015.

Bailit MH, Tobey R, Maxwell J, Bateman C. "[The ACO Conundrum: Safety-Net Hospitals in the Era of Accountable Care](#)", Robert Wood Johnson Foundation, May 6, 2015.

Burns M, Bailit MH. "[Alternative Payment Models and the Case of Safety Net Providers in Massachusetts](#)", Blue Cross Blue Shield of Massachusetts Foundation, March 18, 2015.

Bailit MH, Houy M, Waldman B. "[Three Emerging Challenges for Sustained Payment and Delivery System Reform](#)", Robert Wood Johnson Foundation, March 11, 2015.

Ducas A, Bailit MH. "[What Funders Can Do to Advance Payment Reform](#)", Health Affairs: Grant Watch Blog, February 18, 2015

Waldman B, Bailit MH. "[Considerations for State Development of Performance Measure Sets](#)", Robert Wood Johnson Foundation, September 17, 2014.

Maxwell J, Bailit MH, Tobey R and Barron C. "[Early Observations Show Safety Net ACOs Hold Promise to Achieve the Triple Aim and Promote Health Equity](#)", Health Affairs Blog, September 15, 2014.

Bailit MH, Houy M. "[Four Innovative Strategies to Help Providers Succeed Under Payment Reform](#)", Robert Wood Johnson Foundation, August 2014.

Bailit MH, Houy M. "[Key Payer and Provider Operational Steps to Successfully Implement Bundled Payments](#)", Health Care Incentives Improvement Institute, May 2014.

Burns M, Dyer MB, Bailit MH. "[Reducing Overuse and Misuse: State Strategies to Improve Quality and Cost of Health Care](#)", Robert Wood Johnson Foundation, January 2014.

Bailit MH. "[A Burning Platform and Trust: Key Ingredients for Payment Reform](#)", Robert Wood Johnson Foundation, December 2013.

Waldman B, Bailit M. "[Provider Network Development and Management and Delivery System Transformation in State Medicaid Programs](#)", NGA Medicaid Health Care Purchasing Compendium, September 2013.

Bailit MH, Burns M. "[Facilitators and Barriers to Payment Reform: Market-based, governmental, organizational, and design considerations](#)", Robert Wood Johnson Foundation, September 2013.

Bailit MH, Burns M. "[All Together Now – Coordinating California’s Public Sector Health Care Purchasing](#)", California HealthCare Foundation, September 2013.

Bailit MH, Burns M, Houy M. "[Bundled Payments One Year Later: An Update on the Status of Implementations and Operational Findings](#)", Health Care Incentives Improvement Institute, May 2013.

Bailit MH, Bazinsky K. "[The Employer ROI for Payment Reform: Four Payment Models](#)", Robert Wood Johnson Foundation, February 2013.

Weissman J, Bailit MH, D'Andrea G, Rosenthal MB. "[The Design And Application Of Shared Savings Programs: Lessons From Early Adopters](#)", Health Affairs, September 2012.

Bailit MH, Hughes C, Burns ME, Freedman DH. "[Shared-Savings Payment Arrangements in Health Care](#)", The Commonwealth Fund, August 2012.

Bailit MH, Burns ME. "[Delivering Value: How Value-Based Purchasing Improves Quality and Lowers Costs](#)", Published by Buying Value, July 2012.

Bailit MH, Burns ME. "[Bundled Payment Across the U.S. Today: Status of Implementations and Operational Findings](#)", Published by the Health Care Incentives Improvement Institute, May 2012.

Bailit MH, Hughes C. "[Key Design Elements of Shared-Savings Payment Arrangements](#)", Published by The Commonwealth Fund, August 2011.

Bailit MH. "[Payment and Delivery Reform Action Briefs](#)", Published by Catalyst for Payment Reform, June 2011.

Gabbay R, Bailit MH, et al. "[Multipayer Patient-Centered Medical Home Implementation Guided by the Chronic Care Model](#)", Published by The Joint Commission Journal on Quality and Patient Safety, June 2011.

McCue M, Bailit MH. "[Assessing the Financial Health of Medicaid Managed Care Plans and the Quality of Patient Care They Provide](#)", The Commonwealth Fund, June 15, 2011.

Bailit MH. "[Payment Rate Brief](#)", Patient-Centered Primary Care Collaborative, March 2011.

Waldman B, Bailit MH. "[Monitoring Medi-Cal: Recommendations for Measuring the Performance of California's Medicaid Program](#)", California HealthCare Foundation, January 2011.

Bailit MH, Hughes C. "[Physician Payment Reform in the National Business Coalition on Health Value-based Purchasing Guide](#)", National Business Coalition on Health, January 2011.

Koller C, Brennan T, Bailit MH. "Rhode Island's Novel Experiment To Rebuild Primary Care From The Insurance Side", Health Affairs - May 2010.

Slen J, Bailit MH, Houy M. "[Value-Based Purchasing and Consumer Engagement Strategies in State Employee Health Plans: A Purchaser Guide](#)" The Commonwealth Fund, April 2010.

Bailit MH and Koller C. "[Using Insurance Standards and Policy Levers to Build a High Performance Health System](#)" The Commonwealth Fund, November 6, 2009.

Bailit MH and Hughes C. "[Pay-for-Performance in the Medi-Cal Managed Care and Healthy Families Programs: Findings and Recommendations](#)" California HealthCare Foundation, August 2009.

Bailit MH and Hughes C. "[The Purchaser Guide to the Patient-centered Medical Home](#)." Patient Centered Primary Care Collaborative, July 2008.

Llanos K, Rothstein J, Dyer MB and Bailit MH. "[Physician Pay-for-Performance in Medicaid: A Guide for States](#)" Center for Health Care Strategies, Lawrenceville, NJ, April 2007.

Bailit Health Purchasing (Bailit MH, Houy M, Joseph MS). "[Purchaser Guide to Value-driven Healthcare](#)" The Leapfrog Group, Washington, DC, February 2007.

Hurley R, McCue M, Dyer MB and Bailit MH. "[Understanding the Influence of Publicly Traded Health Plans on Medicaid Managed Care](#)" Center for Health Care Strategies, Lawrenceville, NJ, November 2006.

Bailit Health Purchasing (Bailit MH, Dyer MB, Joseph MS). "[Incentives and Rewards Best Practices Primer: Lessons Learned From Early Pilots](#)" The Leapfrog Group, Washington, DC, July 2006.

Bailit MH, Dyer MB. "[Putting Quality to Work: Rewarding Plan Performance in Medi-Cal Managed Care](#)." California HealthCare Foundation, Oakland, CA, May 2006.

Bailit MH. "[As Employers Pull Their Money Out: The Failure of Health Care Cost Control](#)." The Piper Report (piperreport.com), June 21, 2005.

Bailit MH, Dyer MB. "[Beyond Bankable Dollars: Establishing a Business Case for Improving Health Care](#)." Commonwealth Fund, New York, NY, September 2004.

Bailit Health Purchasing (Dyer MB, Bailit MH). "[Ensuring Quality Health Plans: A Purchaser's Toolkit for Using Incentives](#)." National Health Care Purchasing Institute, Washington, DC, May 2002.

Bailit Health Purchasing (Dyer MB, Bailit MH). "[Ensuring Quality Providers: A Purchaser's Toolkit for Using Incentives](#)." National Health Care Purchasing Institute, Washington, DC, May 2002.

Dyer MB, Bailit MH, Hurley R. "Forecasting the Future of Medicaid and SCHIP Purchasing: Using Current Trends and Challenges to Develop New Opportunities." Center for Health Care Strategies, Lawrenceville, NJ, March 2002.

Governor's Commission on Medicaid Care Management Future Meeting Dates

2016 Meeting Dates – Second Thursday of the Month
June 9 Location ATECH – Financial Performance and Work Group Recommendations (cont.)
July 14 Location ATECH
August 11 Location ATECH
September 8 Location ATECH
October 13 Location ATECH
November 10 Location ATECH